

# Feed & Grain

INFORMATION TO GUIDE YOUR PROFIT AND GROWTH

OCTOBER/NOVEMBER 2018

**LIVE  
Preview**  
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14 | COVER STORY

## Making a Mark in Michigan

Cargill Animal Nutrition opens its first feed mill in the state — a 150,000 ton/year dairy mash facility

(From left) Santiago Inzunzo, plant manager; Steve Stoutenburg, production supervisor; Jody Whitmore, dairy sales manager.

36 | MERCHANT'S EDGE

**BETTER THAN AVERAGE**

Encourage your customers to take risks

44 | IFEEDEER UPDATE

**Feed's economic impact**