

**WHERE MATCHLESS SERVICE MEETS  
PRACTICAL ENGINEERING FOR  
EXCEPTIONAL SOLUTIONS.**

**FEED OFFICE ENTERPRISE**

102 MILL ST. / P.O. BOX 412 / WELCOME, MN / 56181  
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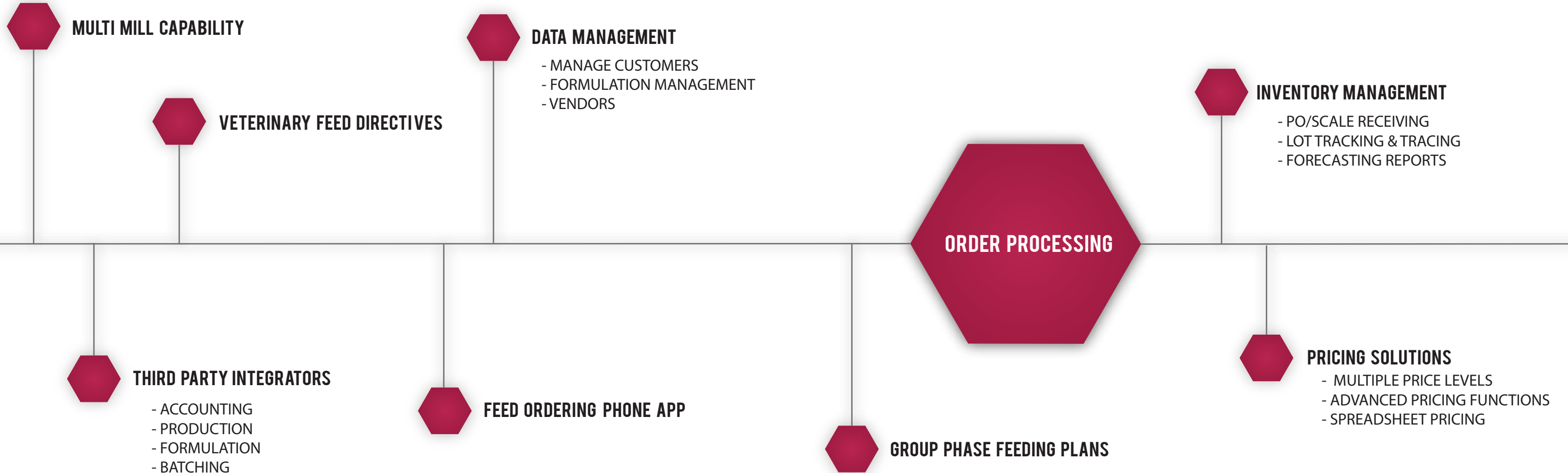
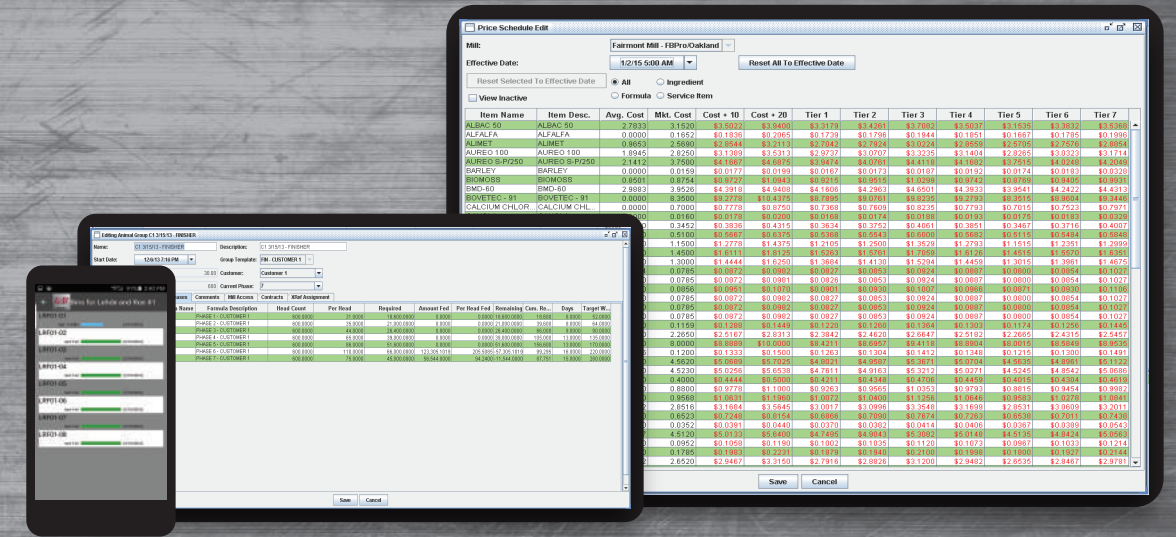


***EAI***

# FEED OFFICE ENTERPRISE

Feed Office Enterprise (FOE) was developed as a result of the need for an ERP software capable of organizing the many facets of feed manufacturing across multiple sites. Accounting packages weren't able to handle all the unique functions feed mills require so Enterprise pairs our many years of feed industry experience with cutting edge technology for easy, click-of-a-button solutions.

Enterprise is designed to handle office-related tasks so you can be free to do the things that matter to you whether that's growing your business, caring for your animals, or just enjoying your life.



**COMPLETELY INTEGRATED SOLUTION**



# ORDER PROCESSING

## ORDER PROCESSING

Feed Office Enterprise allows for seamless sales order processing. Multiple order types such as manufacturing loadout, loadout only, order compression, and point of sale features allow orders to be processed in a manner that fits your business. These features remove the headache of paper trails and lost files. FOE also provides better visibility of the organization. As an order is processed by the program it effortlessly links to other integral parts of the business such as inventory management, group phase feeding plans, contract/grain bank, or Veterinary Feed Directives. No more micromanagement needed.

## CENTRALIZED ORDER ENTRY

Multiple users can simultaneously enter orders based on formula, bins, total weight, and customer or location and sent to desired feed mill for manufacturing or loading. Multiple line orders can be made at one time and sent to the proper locations. All batch and loadout information is maintained for full historic traceability.



## FEED ORDERING PHONE APP

EAI has developed a phone app for Android and iOS that works in conjunction with Feed Office Enterprise. This module allows a feed mill the ability to provide a central location for entering bin orders, bin levels, and animal movements to their customers. Once this information is submitted, the data is successfully imported into Feed Office Enterprise for seamless order processing.

### ENTERING BIN LEVELS

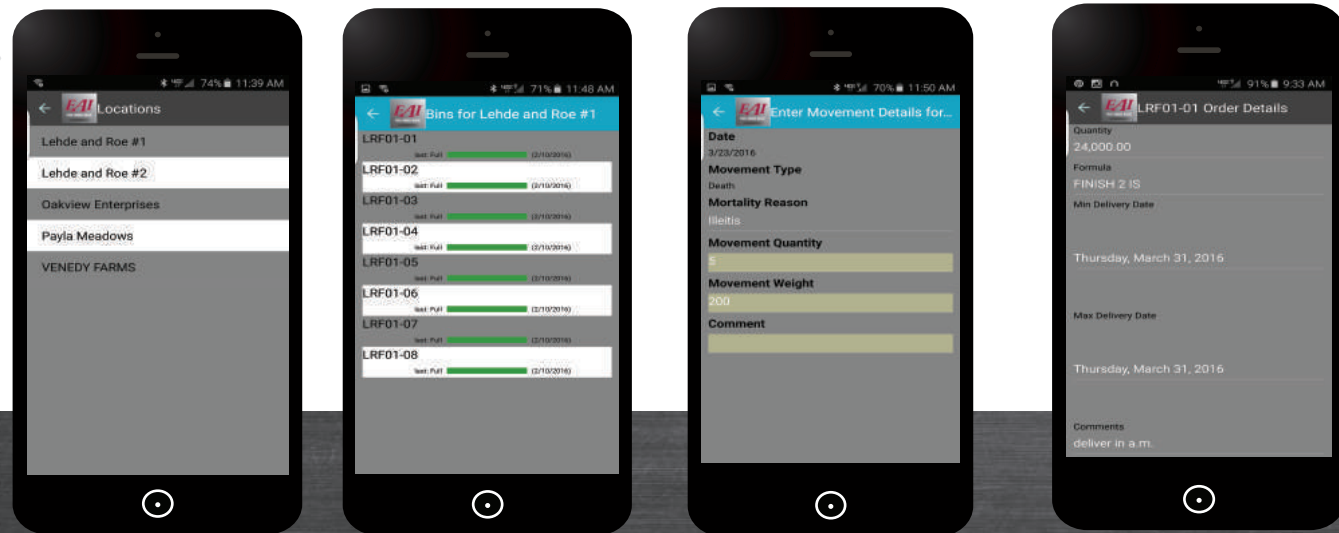
Bin levels can be quickly entered into the phone app. Feed Office Enterprise will track that bin's approximate levels and let the users know when it could need refilling eliminating empty bins and quick last minute rush orders.

### ENTERING ANIMAL MOVEMENTS

Easily track animal movements to help ensure accurate bin emptying predictions.

### PLACING BIN ORDERS

At the touch-of-a-finger, authorized users can check the status of the last order placed for any bin at any location. In the event that a bin is getting low, placing bin orders is quick and easy. Users can enter quantity, formula, minimum & maximum delivery dates, or comments based on user permissions.



## MULTI-MILL CAPABILITY

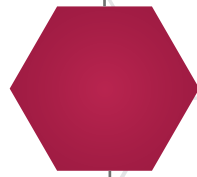
Feed Office Enterprise is specially designed for the multiple mill facility. It allows management of ingredient inventory across multiple mills or feed warehouses. Everything in your process can be managed from one location allowing managers to see what is happening at any facility in real time.

Maintain Mills									
Filter Text:									
	Name ▲	Description	City	State/Pro...	Country	Pricing F...	Order Qty...	# of Batc...	Active
Edit	Blue Earth Mill	Blue Earth Mill	Blue Earth	Minnesota	USA		2000, 8000...	2	✓
	Ceylon Mill	Ceylon Mill - Manual/AgTraxIntegration	Ceylon	Minnesota	USA		2000, 8000...	1	✓
Set Inactive	Fairmont Mill	Fairmont Mill - FBPro/Oakland	Fairmont	Minnesota	USA		2000, 4000...	2	✓
	Granada Mill	Granada Mill	Granada	Minnesota	USA		2000, 4000...	2	✓
Create New Mill	Sherburn Mill	Sherburn Mill - Pre-order/Standard	Sherburn	Minnesota	USA		2000, 4000...	2	✓
	Trimont Mill	Trimont Mill - FBPro/LO/AgVantage	Trimont	Minnesota	USA		2000, 4000...	2	✓
	Truman Mill	Truman Mill - FBPro/Quickbooks	Truman	Minnesota	USA		2000, 8000...	2	✓
View Inactive	Welcome Mill	Welcome Mill - Manual/AgTrax-flat file	Welcome	Minnesota	USA		2000, 4000...	2	✓

## THIRD PARTY INTEGRATORS

Feed Office Enterprise links with multiple third party integrators for accounting, formulation, production, and batching. Contact your sales representative and verify that yours are on the list.





# INVENTORY MANAGEMENT

At a glance, the user can view inventory status with a visual representation of quantities on hand. Lot numbers can be tracked and usage reports are available for traceability and meeting regulatory requirements.

Editing Ingredient: 1010 (CORN)

Name: 1010 Description: CORN

Mill: Easy Milling

Mill Details | Comments | Item Lots

Active:  Use In Inventory Valuation:  Units: Pounds Zero Price Warnings:  Class: GRAIN Mill Item: CORN

Def. LO Adj.:  Ing. Type: Main/Primary Parent Item:

Lot Tracking:  Cost Method: Market Reorder Point: 20,000.000

Inventory Level: 97,232.000 Average Cost (\$): 0.138

Inventory Value (\$): 13,612.480 Market Cost (\$): 0.140

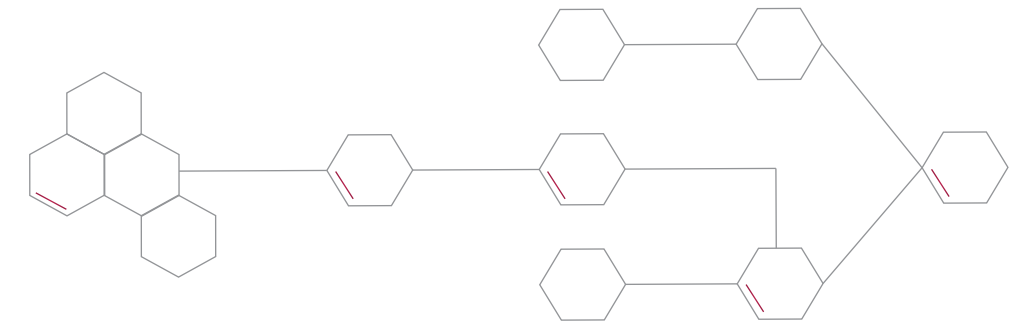
Grain Bank Level: -24,304.000

Inventory Events and Market Cost Adjustments											
Trans. Type	Trans. Date	Adj. Quantity	Market Cost	Unit Cost	Ext. Cost	Transacti...	Vendor	Lot Name	Notes	Adj. Inventory	Units
Purchase	Dec 1, 2012	200,000.000	\$0.140	\$0.138	\$27,678.000	1			Beg Inv	200,000.000	Pounds
Inventory Reconcile	Dec 1, 2012	0.000	\$0.140	\$0.138	\$0.000					200,000.000	Pounds
Grain Bank	Dec 21, 2012	60,000.000	\$0.140	\$0.138	\$8,303.400					197,000.000	Pounds
Feed Transfer	Mar 4, 2013	-2,500.000	\$0.140	\$0.138	(\$345.975)	3.4.13 Corn				163,876.000	Pounds

Buttons: Load... Void Adjust Inventory Save Cancel

# EMPTY BIN MARKER

The patent pending Empty Bin Marker feature tracks every time an ingredient bin is empty and cleaned. This allows for tracking and tracing of ingredients to be more precise. Because a bin doesn't empty evenly, the only true mark that an ingredient has passed through the bin is when it's emptied. In the unfortunate event of a recall, precise data is crucial to your operation's success. The Empty Bin Marker feature provides this success.



# LOT TRACKING & TRACING

Feed Office Enterprise's tracking and tracing feature provides worry-free reports for ingredient tracking throughout your entire enterprise. With traceability always being at the forefront of the industry's concerns this is always beneficial to have in your back pocket. FOE's Empty Bin Marker feature allows for extremely precise tracking and tracing.

# PO/SCALE RECEIVING

EAI's Purchase Order and Receiving Module allows for the creation of purchase orders in Enterprise by vendor and by ingredient. These PO's can be automatically synced with approved accounting packages.

Receipts against purchase orders entered in Enterprise will allow for the proper tracking and tracing of inbound ingredients to the correct ingredient bin. Truck, driver, and load information can be entered assisting with compliance of various regulatory programs.

The Scale Receiving option allows Enterprise to be linked directly to a truck scale and moisture meter. This removes the hassle of entering scale tickets and creates a more real time inventory tracking system.

Scale Entry

Item: CORN Scale: Current Units

Vendor: Cargill Vendor Number: Gross: 85,623 Edit

PO #: 19 Lot Number: 201611030916 Tare: 32,000 Edit

Ticket #: 315 Driver On Scale

Trucking: Cargill Moisture: 14.5000 Foreign Material: 0.0000

Truck Number: 12 Test Weight: 0.0000 Damage: 0.0000

Trailer Number: 654 Net Weight: 53,623

Driver: Driver 1 Inventory Weight: 53,623

Last Item: Shipper Weight: 0 Use Shipper Inventory

Cleanout Method: Fairmont Batcher (auto) Print Ticket

Batcher: Assign Bins Receiving System Operator

Receiving System Flushed:  Operator:

Comments

Buttons: Save Cancel



## DATA MANAGEMENT

Feed Office Enterprise provides a centralized program for all of a facility's information. Many users can see requested information in real time from anywhere. No more digging through filing cabinets to retrieve agreements or formulas.

## MANAGE CUSTOMERS

Easily access customer information such as formulas, group or flock data, farm directions, special pricing, and order history. Assign multiple options to customers such as access, contracts, locations, bins, groups, etc.

**Editing Customer BACON ACRES**

Name: BACON ACRES Description: BACON ACRES

Locations | Animal Groups | Grain Banks | Contracts | Permissions

Main Details | Contact Info | Comments | Mill Access

Address 1: 401 Mill St  
 Address 2:   
 City: Welcome  
 State/Province: Minnesota  
 Postal Code: 56181  
 Phone: 507-728-8214  
 Mobile:   
 Fax: 507-728-8215  
 Email: dreutzel@easy-automation.com  
 Website: www.easy-automation.com

Save Cancel

## FORMULATION MANAGEMENT

An unlimited number of formulas can be quickly entered. Enterprise can categorize into multi-level formulas, sub-formulas, formula versions, effective dates, ingredient sequencing, and much more.

**Editing Formula FN1 (FINISHER 1)**

Name: FN1 Description: FINISHER 1

Mill: Easy Milling

Main Details | Mill Details | Comments | Formulations

Active:  Use Versioning:  View Inactive:

Components

Seq. #	Item	Type	LO Adj.	Target Qty.	Units	Total %
1	CORN	Ingredient	<input checked="" type="checkbox"/>	1,367.000	Pounds	68.35%
2	SOYBEAN ...	Ingredient	<input checked="" type="checkbox"/>	550.000	Pounds	27.5%
3	FISH	Ingredient	<input checked="" type="checkbox"/>	38.000	Pounds	1.9%
4	LIMESTONE	Ingredient	<input checked="" type="checkbox"/>	19.000	Pounds	0.95%
5	VIT PRE MIX	Ingredient	<input checked="" type="checkbox"/>	16.000	Pounds	0.8%
6	SALT	Ingredient	<input checked="" type="checkbox"/>	8.000	Pounds	0.4%
7	LYSINE	Ingredient	<input checked="" type="checkbox"/>	2.000	Pounds	0.1%

Total: 2,000 Pounds

Save Cancel

## VETERINARY FEED DIRECTIVES

A VFD can either be inputted manually into FOE or automatically updated from Global Vet Link. When an order that contains a VFD required ingredient(s) is placed, FOE will verify that there is a valid VFD for that ingredient(s). If there is a valid VFD, FOE will allow you to proceed. If not, FOE will give a warning to the user and prevent them from advancing unless they have a permission level that allows them to do so. The VFD ID that is used for the order will be saved for historical record keeping and reporting purposes.

**Maintain Vet Feed Directives**

Count: 2 Filter Text:

Add	Id	Description	Customer	Item	Issued	Expires	Animal G...	Location
Edit	20161201	C1 10/10/14	Customer 1	PULMOTIL	Dec 1, 2016	Jan 1, 2017	C1-10/10/14	LOCATION 1
Set inactive	20161201	C17-11.20...	Customer 17	BMD-60	Dec 1, 2016	Dec 1, 2016	C17-11.20...	Location 17

Import

View Inactive

**Create New Vet Feed Directive**

VFD Id: 20161201 Customer: 1 Description: C1 10/10/14

Issued: 12/01/2016 Expires: 01/01/2017 Approx. Animal Count: 1200

Item: PULMOTIL Dose 1: Amount: 50 LB Bag per 50 LB Bag # of Days: Dose 2: Amount: 50 LB Bag per 50 LB Bag # of Days: Dose 3: Amount: 50 LB Bag per 50 LB Bag # of Days:

Customers | Animal Groups | Locations

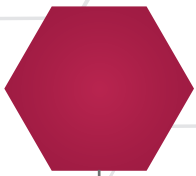
Available Animal Groups: C12 Group, C16-11/12/14 - CALVES, C17-11.20.14 - Broilers, C18 - 11/16/14 - FIN, C19 - 12/11/14 - FIN, C2 12/23/13, C28 B28 GOAT, C29 B28 GOAT, C3 - 11.3.14 Wean, C3 12/7/13 - NURSERY, C3-11/12/14 - FIN, C5 12/24/13 - Calves, C6 12/30/13 - Broilers, C9 1/5/14 - Dairy, CR FIN 7854, Laughing Stock Test, SC1 12/30/13, SC2 - 12/30/13 Nursery, SC3 - 1/10/14 - FIN, TEST 0001

Assigned Animal Group: C1-10/10/14

Add -> <- Remove

Save Cancel





## GROUP PHASE FEEDING PLANS

This EAI patented technology allows users to easily select the correct formula for a flock or group of animals based on a prescribed feed budget. This system can automatically suggest the correct formula simply by entering the group number and desired order amount.

Editing Animal Group C1 3/15/13 - FINISHER

Name: C1 3/15/13 - FINISHER Description: C1 3/15/13 - FINISHER

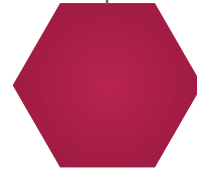
Start Date: 12/6/13 7:16 PM Group Template: FIN - CUSTOMER 1

Start Weight: 30.00 Customer: Customer 1

Remaining Head: 600 Current Phase: 7

Phase	Formula Name	Formula Description	Head Count	Per Head	Required	Amount Fed	Per Head Fed	Remaining	Cum. Re...	Days	Target W...
1 PHASE 1	PHASE 1 - CUSTOMER 1		600.0000	31.0000	18,600.0000	0.0000	0.0000	18,600.0000	18,600	8.0000	52.0000
2 PHASE 2	PHASE 2 - CUSTOMER 1		600.0000	35.0000	21,000.0000	0.0000	0.0000	21,000.0000	39,600	8.0000	64.0000
3 PHASE 3	PHASE 3 - CUSTOMER 1		600.0000	44.0000	26,400.0000	0.0000	0.0000	26,400.0000	66,000	9.0000	90.0000
4 PHASE 4	PHASE 4 - CUSTOMER 1		600.0000	65.0000	39,000.0000	0.0000	0.0000	39,000.0000	105,000	13.0000	135.0000
5 PHASE 5	PHASE 5 - CUSTOMER 1		600.0000	86.0000	51,600.0000	0.0000	0.0000	51,600.0000	156,600	13.0000	170.0000
6 PHASE 6	PHASE 6 - CUSTOMER 1		600.0000	110.0000	66,000.0000	123,305.1019	205.5085	57,305.1019	99,295	16.0000	220.0000
7 PHASE 7	PHASE 7 - CUSTOMER 1		600.0000	75.0000	45,000.0000	56,544.0000	94.2400	11,544.0000	87,751	15.0000	280.0000

Save Cancel



## PRICING SOLUTIONS

Tickets can use multiple sources for pricing; such as, price levels, price schedules, delivery miles, contracts, or grain banks. Contracts and grain banks are easily tracked and powerful pricing features can be used to calculate advanced options.

Price Schedule Edit

Mill: Fairmont Mill - FBPro/Oakland

Effective Date: 1/2/15 5:00 AM

Reset All To Effective Date

Reset Selected To Effective Date

All  Ingredient

View Inactive  Formula  Service Item

Item Name	Item Desc.	Avg. Cost	Mkt. Cost	Cost + 10	Cost + 20	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6	Tier 7
ALBAC 50	ALBAC 50	2.7833	3.1520	\$3.5022	\$3.9400	\$3.3179	\$3.4261	\$3.7082	\$3.5037	\$3.1535	\$3.3832	\$3.5368
ALFALFA	ALFALFA	0.0000	0.1652	\$0.1836	\$0.2065	\$0.1739	\$0.1796	\$0.1944	\$0.1851	\$0.1667	\$0.1785	\$0.1996
ALIMET	ALIMET	0.9653	2.5690	\$2.8544	\$3.2113	\$2.7042	\$2.7924	\$3.0224	\$2.8559	\$2.5705	\$2.7576	\$2.8854
AUREO 100	AUREO 100	1.8945	2.8250	\$3.1389	\$3.5313	\$2.9737	\$3.0707	\$3.3235	\$3.1404	\$2.8265	\$3.0323	\$3.1714
AUREO S-P/250	AUREO S-P/250	2.1412	3.7500	\$4.1667	\$4.6875	\$3.9474	\$4.0761	\$4.4118	\$4.1682	\$3.7515	\$4.0248	\$4.2049
BARLEY	BARLEY	0.0000	0.0159	\$0.0177	\$0.0199	\$0.0167	\$0.0173	\$0.0187	\$0.0192	\$0.0174	\$0.0183	\$0.0328
BIOMOSS	BIOMOSS	0.8501	0.8754	\$0.9727	\$1.0943	\$0.9215	\$0.9515	\$1.0299	\$0.9742	\$0.8769	\$0.9405	\$0.9931
BMD-60	BMD-60	2.9883	3.9526	\$4.3918	\$4.9408	\$4.1606	\$4.2963	\$4.6501	\$4.3933	\$3.9541	\$4.2422	\$4.4313
BOVETEC - 91	BOVETEC - 91	0.0000	8.3500	\$9.2778	\$10.4375	\$8.7895	\$9.0761	\$9.8235	\$9.2793	\$8.3515	\$8.9604	\$9.3446
CALCIUM CHLOR...	CALCIUM CHL...	0.0000	0.7000	\$0.7778	\$0.8750	\$0.7368	\$0.7609	\$0.8235	\$0.7793	\$0.7015	\$0.7523	\$0.7971
CANOLA	CANOLA	0.0000	0.0160	\$0.0178	\$0.0200	\$0.0168	\$0.0174	\$0.0188	\$0.0193	\$0.0175	\$0.0183	\$0.0329
CHOICE WHITE G...	CHOICE WHIT...	0.0000	0.3452	\$0.3836	\$0.4315	\$0.3634	\$0.3752	\$0.4061	\$0.3851	\$0.3467	\$0.3716	\$0.4007
CHOLINE CHLOR...	CHOLINE CHL...	0.0000	0.5100	\$0.5667	\$0.6375	\$0.5368	\$0.5543	\$0.6000	\$0.5682	\$0.5115	\$0.5484	\$0.5848
CLARIFY	CLARIFY	0.0000	1.1500	\$1.2778	\$1.4375	\$1.2105	\$1.2500	\$1.3529	\$1.2793	\$1.1515	\$1.2351	\$1.2999
COBAN 90	COBAN 90	0.0000	1.4500	\$1.6111	\$1.8125	\$1.5263	\$1.5761	\$1.7059	\$1.6126	\$1.4515	\$1.5570	\$1.6351
COPPER SULFATE	COPPER SULF...	0.0000	1.3000	\$1.4444	\$1.6250	\$1.3684	\$1.4130	\$1.5294	\$1.4459	\$1.3015	\$1.3961	\$1.4675
CORN	CORN	0.0414	0.0785	\$0.0872	\$0.0982	\$0.0827	\$0.0853	\$0.0924	\$0.0887	\$0.0800	\$0.0854	\$0.1027
CORN BAG	CORN BAG - 5...	0.0000	0.0785	\$0.0872	\$0.0982	\$0.0826	\$0.0853	\$0.0924	\$0.0887	\$0.0800	\$0.0854	\$0.1027
CORN GLUTEN P...	CORN GLUTE...	0.0000	0.0856	\$0.0951	\$0.1070	\$0.0901	\$0.0930	\$0.1007	\$0.0966	\$0.0871	\$0.0930	\$0.1106
CORN-CRACKED	CORN-CRACK...	0.0000	0.0785	\$0.0872	\$0.0982	\$0.0827	\$0.0853	\$0.0924	\$0.0887	\$0.0800	\$0.0854	\$0.1027
CORN-GROUND	CORN-GROUND	0.0000	0.0785	\$0.0872	\$0.0982	\$0.0827	\$0.0853	\$0.0924	\$0.0887	\$0.0800	\$0.0854	\$0.1027
CORN-WHOLE	CORN-WHOLE	0.0000	0.0785	\$0.0872	\$0.0982	\$0.0827	\$0.0853	\$0.0924	\$0.0887	\$0.0800	\$0.0854	\$0.1027
COTTONSEED H...	COTTONSEED ...	0.0000	0.1159	\$0.1288	\$0.1449	\$0.1220	\$0.1260	\$0.1364	\$0.1303	\$0.1174	\$0.1256	\$0.1445
DAIRY VITS	DAIRY VITS	0.0000	2.2650	\$2.5167	\$2.8313	\$2.3842	\$2.4620	\$2.6647	\$2.5182	\$2.2665	\$2.4315	\$2.5457
DDG BAG	DDG BAG - 50LB	0.0000	8.0000	\$8.8889	\$10.0000	\$8.4211	\$8.6957	\$9.4118	\$8.904	\$8.0015	\$8.5849	\$8.9535
DDG BULK	DDG BULK	0.1116	0.1200	\$0.1333	\$0.1500	\$0.1263	\$0.1304	\$0.1412	\$0.1348	\$0.1215	\$0.1300	\$0.1491
DENAGARD	DENAGARD	3.0900	4.5620	\$5.0689	\$5.7025	\$4.8021	\$4.9587	\$5.3671	\$5.0704	\$4.5635	\$4.8961	\$5.1122
DENEGARD 10	DENEGARD 10	1.7800	4.5230	\$5.0256	\$5.6538	\$4.7611	\$4.9163	\$5.3212	\$5.0271	\$4.5245	\$4.8542	\$5.0686
DICAL 21	DICAL 21	0.3700	0.4000	\$0.4444	\$0.5000	\$0.4211	\$0.4348	\$0.4706	\$0.4459	\$0.4015	\$0.4304	\$0.4619
ECO CARE PAK	ECO CARE PAK	0.0000	0.8800	\$0.9778	\$1.1000	\$0.9263	\$0.9565	\$1.0353	\$0.9793	\$0.8815	\$0.9454	\$0.9982
FISH MEAL	FISH MEAL	0.0000	0.9568	\$1.0631	\$1.1960	\$1.0072	\$1.0400	\$1.1256	\$1.0646	\$0.9583	\$1.0278	\$1.0841
FLAVOMYCIN	FLAVOMYCIN	1.7742	2.8516	\$3.1684	\$3.5645	\$3.0017	\$3.0996	\$3.3548	\$3.1699	\$2.8531	\$3.0609	\$3.2011
LACTOSE	LACTOSE	0.0000	0.6523	\$0.7248	\$0.8154	\$0.6866	\$0.7090	\$0.7674	\$0.7263	\$0.6538	\$0.7011	\$0.7438
LIMESTONE	LIMESTONE	0.0000	0.0352	\$0.0391	\$0.0440	\$0.0370	\$0.0382	\$0.0414	\$0.0406	\$0.0367	\$0.0389	\$0.0543
LINCO 20	LINCO 20	3.1737	4.5120	\$5.0133	\$5.6400	\$4.7495	\$4.9043	\$5.3082	\$5.0148	\$4.5135	\$4.8424	\$5.0563
LYSINE	LYSINE	0.0000	0.0952	\$0.1058	\$0.1190	\$0.1002	\$0.1035	\$0.1120	\$0.1073	\$0.0967	\$0.1033	\$0.1214
MEAT & BONE ME...	MEAT & BONE ...	0.0000	0.1785	\$0.1983	\$0.2231	\$0.1879	\$0.1940	\$0.2100	\$0.1998	\$0.1800	\$0.1927	\$0.2144
MECADOX 2.5	MECADOX 2.5	0.5642	2.6520	\$2.9467	\$3.3150	\$2.7916	\$2.8826	\$3.1200	\$2.9482	\$2.6535	\$2.8467	\$2.9781


Save Cancel




# EAI EXISTING NORTH AMERICAN CUSTOMER BASE



## WHAT CUSTOMERS ARE SAYING ABOUT **FOE**

 Easy Automation is the only company to use for your feed batching software. The software program has user friendly reports and screens to navigate through different items required for batching, running reports, and billing. The support team at EAI is friendly, knowledgeable, and accessible 24-7.

- Lance T., Parkston

 "We decided to use Easy Automation Software when we built a new feed mill and grain facility. We decided to purchase from Easy Automation for multiple reasons. They delivered a total package for our project and provided start up service and continue to provide any support we need. We decided to go with the Enterprise program because of the capability to manage multiple feed mills and the potential to assist in providing pertinent data tracking for the FSMA. We have received superior support both during startup and with day to day operations."

- Dave E., Pro Cooperative

# EAI

**COMPLETE MILL MANAGEMENT AT YOUR FINGERTIPS.**

### INDUSTRIES SERVED:



AGRICULTURE

INDUSTRIAL

FOOD



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